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3<sup>rd</sup> Quarterly Report December 31, 2019

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## **Corporate Profile**

### **Board Of Directors**

Altaf Hashwani - Chairman Arshad Shehzada - MD/CEO Arif Hashwani Hussain Hashwani S. Haider Mehdi S. M. F aiq Ayub Hameed Saira Soomro Najmi

### **Chief Financial Officer**

S. Haider Mehdi

## **Audit Committee**

Ayub Hameed - Chairman Altaf Hashwani S. M. F aiq Salim Abdul Ali - Secretary

# Human Resource and Remuneration Committee

Ayub Hameed - Chairman Arif Hashwani - Member Altaf Hashwani - Member Syed Zulquarnain Shah - Secretary

### **Bankers**

Allied Bank Ltd. Bank Alfalah Limited BankIslami Pakistan Ltd. Habib Bank Ltd. Habib Metropolitan Bank Limited JS Bank Ltd. MCB Bank Ltd. Meezan Bank Limited Standard Chartered Bank (Pakistan) Ltd. United Bank Ltd. Dubai Islamic Bank Pakistan Limited

### **Auditors**

A. F. Ferguson & Co.

Solicitors

Orr, Dignam & Co.

## **Registered Office**

A-44, Hill Street, Off. Manghopir Road, S.I.T.E., Karachi-Pakistan. Website: www.exide.com.pk E-mail: exidepk@exide.com.pk

## Chairman's Review

I am pleased to present on behalf of the Board of Directors, un-audited Accounts of your Company for the 3rd Quarter ended December 31, 2019.

## The Economy

Pakistan GDP growth plunged from 5.8 per cent in the FY18 to 3.3 per cent in the FY19 and projected to remain subdued. Contrary to the target of 3.5 per cent set by the government for the FY20, GDP is likely to settle at 2.6 per cent this year, due to the lackluster performance of large scale Manufacturing Industries, as well lack of agricultural output in the first quarter of FY20. Nevertheless, some progress in the overall economic activity is expected in the second half of FY20, as a result of stability in exchange rates and improvement in business confidence.

Pakistan trade deficit shrank by 31 per cent in the first half of the current year to US \$ 11.64 compared to US \$ 16.97 billion in the same period last year, mainly because of slump in imports. Exports improved 3.2 per cent to US \$ 11.54 billion, while imports squeezed by 17 per cent to US \$ 23.18 billion, signaling towards improving balance of payment position down the line. Current account deficit narrowed 75 per cent to US \$ 2.03 billion in the first half of the current fiscal year, as imports of goods decline sharply and 3.3 per cent improvement in remittances. Foreign Direct Investment jumped 68 per cent to US \$ 1.34 billion during the first half of current fiscal year compared to US \$ 0.797 billion in the same period last year. Country Foreign Exchange reserves improved to US \$ 18 billion as on 5th January 2020.

### The Industry

The first half of the 2019-20 fiscal year proved highly disappointing for the entire auto sector, as car sales plunged 43 per cent to 59,097 units from 104,038 in the same period of last year. Similarly, sales of trucks plummeted 48 per cent to 1,691 units, of buses by 32 per cent to 373 units, of jeeps by 53 per cent to 1,779 units, of pickups by 48 per cent to 6,634 units, of two/three wheelers by 12 per cent to 799,820 units, and of tractors by 38 per cent to 15,219 units. Demand of automobiles specially Cars had plunged sharply due to skyrocketing Vehicles prices after imposition of various taxes in the budget 2019-20 and soaring interest rates, making consumers cautious buying new Vehicles.

## Production

Production activities were effectively planned and adjusted to cater to the market demand both in terms of quantity and quality. Stress on quality control at all stages of production process was implemented with great vigor for further strengthening quality standards of the products of your Company.

### Sales

Net sales revenue of the Company for the Quarter under review decreased to Rs. 1.857 billion down by 8.9 per cent as compared with Rs.2.039 billion during the same period of last year. Cumulative sale for the nine months decreased from Rs.6.763 billion to Rs.6.748 billion down by 0.22 per cent as compared to corresponding period of the last year on account of extra discount allowed to trade to fight severe market competition.

## Profitability

Gross profit for the quarter under review decreased from Rs.203.0 million to Rs.117.3 million down by 42.2 per cent due to increase in cost of sales on account of higher raw material prices and less sales revenues. Selling and distribution expenses decreased by 32.3 per cent as against decrease in net sale revenue by 8.9 per cent. Operating loss of Rs.113.9 million recorded as against Rs.97.2 million in the corresponding period of last year. Financial charges increased to Rs.107.0 million from Rs.68.6 million on account of higher borrowings, and increase in markup rates.

Loss before tax for the nine months under review was Rs.253.7 million compared to Rs.317.1 million during the same period of last year. Loss after tax for the period under report was Rs.354.9 million as against Rs.401.6 million recorded in the corresponding period of last year.

#### **Future Prospects**

It is anticipated that indigenous organized battery industry will face tough competition due to capacity expansion of existing battery plants, new entrants and changing market dynamics. Profitability during the remaining period of current year will also be adversely impacted owing to increase in prices of basic raw materials, utilities charges and devaluation of Pak rupee. Nevertheless, your management is determined to avail full benefits of the opportunities by continued focus on quality, productivity, cost control and after sales service to improve its competitiveness.

Altaf Hashwani Chairman

Karachi: January 30, 2020

## سيلز:

سمپنی کی نیٹ سیل آمدنی رواں کوارٹر میں 8.9 فیصد کی کے بعد 1.857 بلین روپے رہی جبکہ گزشتہ سال اسی دوران 2.039 بلین روپے تھی مجموعی نیٹ سیل آمدنی 9 مہینوں میں 0.22 فیصد کی کے بعد 6.748 بلین روپے رہی جبکہ گزشتہ سال اسی د وران 6.763 بلین روپے تھی جس کی وجہ مارکیٹ میں مقالبکو مدنظر رکھتے ہوئے ڈ سکاوئنٹ میں اضافہ تھا۔

## منافع:

سمپنی کامجموعی منافع رواں کوارٹر میں 42.2 فیصد کمی کے ساتھ 203.0 ملین روپ سے کم ہوکر 117.3 ملین روپے ہوگیا جس کی وجذروخت میں کمی اور خام مال کی قیمتوں میں اضا فہ ہے۔ نیٹ سیل آمدنی میں 8.9 فیصد کمی کے مقابلے میں فروخت اور تقسیم کے اخراجات میں 32.3 فیصد کمی واقع ہوئی۔ آپریڈینگ نقصان 113.9 ملین روپ ریکارڈ کیا گیا جبکہ گزشتہ سال کے اس عرصے میں 2.90 ملین روپ کا نقصان ہوا تھا۔ مالی قرضے اور شرح سود میں اضافے کی وجہ سے فائینیشل لاگت 6.86 ملین روپ سے بڑھ کر 107.0 ملین روپ ہوگئی۔ رواں سال نوم ہینوں میں ٹیکس سے پہلے کا نقصان 7.25 ملین روپ تھا جبکہ گزشتہ سال اسی عرصے میں اضافے کی وجہ سے فائینیشل لاگت 6.86 ملین روپ سے رواں سال نوم ہینوں میں ٹیکس سے پہلے کا نقصان 7.25 ملین روپ تھا جبکہ گزشتہ سال اسی عرصے میں اضافے کی وجہ سے فائینیشل لاگت 6.86 ملین روپ سے رواں سال نوم ہینوں میں ٹیکس سے پہلے کا نقصان 7.250 ملین روپ تھا جبکہ گزشتہ سال اسی عرصے میں اضافی کی میں اس کی میں میں تھاں ہوں ہوں کے اس

مستقبل کےام کانات:

یہ متوقع ہے کہ مقامی منظم بیٹری صنعت پیداواری صلاحیتوں اور نئے بیٹری مینونی چرزاور مارکیٹ کی حرکات کی وجہ سے تحت مقابلے کا سا منا کر ےگی۔ بنیا دی خام مال کی قیمتوں میں اضافے، توانائی، مز دوروں کی نٹخواہ اورروپے کی قدر میں کمی اس سال کے بقیہ مدت کے دوران بھی منافع پرا ثرانداذ ہو سکتے ہیں۔لیکن آپ کی کپٹی کی انتظامیہ یقین دلاتی ہے کہ بیٹری کے معیار، پیداواری صلاحت لاگت پر کنٹرول اور سلسل توجہ مرکوذ کرتے ہوئے اپنی مسابقت کو بہتر بناتے ہوئے کمل فائد داتھا نے کا سامنا کر ہے گی جو کی منافع کہ میں میں میں میں کہ بنیا دی خاص مال کی قیمتوں

WMax hun

الطا**ف ہا**شوانی چیئرمین کراچی: 30 جنوری 2020

## چيئر مين کاجائزه:

میں بورڈ آف ڈائیر یکٹرز کی جانب سے 31 دسمبر 2019 کوختم ہونے والے تیسر کےوارٹر کیلئے آپ کی کمپنی کے غیر آڈٹ شدہا کا ؤنٹس کا جائزہ پیش کرر ہاہوں۔ معشیت:

پاکستان کی جی ڈی پی کی شرح نمو مالی سال 2018 میں 5.8 فیصد سے کم ہوکر مالی سال 2019 میں 3.3 فیصد ہوگئی اور آ گے بھی اسی طرح رہنے کا امکان ہے۔ حکومت نے مالی سال 2020 کیلئے رکھے ہوئے 3.5 فیصد کے ہدف کے برخلاف، اس سال بڑے پیانے پرمینوفینچرنگ انڈسٹریز کی غیرتسلی بخش کارکردگی کے ساتھ ساتھ پہلی سہ ماہی میں زرعی پیداوار کی کمی کی وجہ سے جی ڈی پی اس سال 2.6 فیصد رہے گی۔ اس کے با وجود مالی سال 2020 میں شرح تبادلہ میں استحکام اور کاروباری اعتماد میں بھر میں مالی سال کا سال 2020 2020 کے دوسرے نصف حصے میں مجموعی معاشی سرگرمی میں پچھ پیشر فت متوقع ہے۔

رواں سال کی پہلی ششماہی میں پاکستان کا تجارتی خسارہ 31 فیصد سے کم ہوکر 10.14 امریکی ڈالررہ گیا ہے، اس کے مقابلے میں گذشتہ سال کی اسی مدت میں 16.97 بلین امریکی ڈالر قااس کی بنیادی وجہ درآ مداد 11 فیصد کم ہوکر 23.18 فیسد کے اضاف کے سما تھ 11.54 بلین امریکی ڈالر رہی جبکہ درآ مداد 17 فیصد کم ہوکر 23.18 بلین امریکی ڈالر قااس کی بنیادی وجہ درآ مداد میں کمی ہے۔ برآ مدات 3.2 فیسد کے اضاف کے سماتھ 11.54 بلین امریکی ڈالر میں کمی جد مرآ مدات 3.2 فیسد کے اضاف کے سماتھ 11.54 بلین امریکی ڈالر رہی جبکہ درآ مداد 17 فیصد کم ہوکر 23.18 بلین امریکی ڈالر قطاس کی بنیادی وجہ درآ مداد 10 فیصد کم ہوکر 23.18 بلین امریکی ڈالر ہوگئی ہے جو کہ ادائیگی میں تواز ن کو بہتر بنانے کی طرف اشارہ کرتی ہے ۔ رواں مالی سال کی پہلی ششماہی میں کرنٹ اکا وُنٹ کا خسارہ 75 فیصد سے کم ہوکر 20.03 بلین امریکی ڈالر ہوگئی ہے جو کہ ادائیگی میں تواز ن کو بہتر بنانے کی طرف اشارہ کرتی ہے ۔ رواں مالی سال کی پہلی ششماہی میں کرنٹ اکا وُنٹ کا خسارہ 75 فیصد سے کم ہوکر 2003 بلین امریکی ڈالر ہوگئی ہے جو کہ ادائیگی میں تواز ن کو بہتر بنانے کی طرف اشارہ کرتی ہو ۔ رواں مالی سال کی پہلی ششماہی میں کرنٹ اکا وُنٹ کا خسارہ 75 فیصد سے کم ہو کر 2003 بلین امریکی ڈالر ہوگئی ہے جو کہ میں تاز کی درآ مدیس تیزی سے کمی اور تر سیلات زر میں 3.3 فیصد بہتری واقع ہوئی ہے۔ رواں مالی سال کی پہلی ششماہی کے دوران براہ راست غیر ملکی سرمایہ کاری 8 فیصد اضاف کے ساتھ 13.4 بلین امریکی ڈالر ہو گئے ۔ 2000 میں درآمد میں تیزی سے 20.5 بلین امریکی ڈالر ہو گئے ۔ 2020 تک بہتر ہوکر 18 البین امریکی ڈالرہو گئے ۔

صنعت

رواں سال کی پہلی شاہی میں آٹو سیگر کی کار کردگی غیر متاثر کن رہی ، کاروں کی فروخت 43 فیصد ہے کم ہو کر 59,097 ہوگئی ہے جبکہ پچھلے سال کے اس عرصے کے دوران فروخت ہونے والی کار کی تعداد 104,038 یونٹ تھی۔ٹرکوں کی فروخت 48 فیصد کی کمی سے 1,691 یونٹ ہوگئی ، بسوں کی فروخت 32 فیصد کی کمی سے 373 یونٹ ہوگئی ، جیپوں کی فروخت 53 فیصد کی کمی سے 1,779 یونٹ تھی۔ٹرکوں کی فروخت 48 فیصد کی کمی سے 1,691 یونٹ ہوگئی ، بسوں کی فروخت 32 فیصد کی کمی سے 1,693 یونٹ ہوگئی ، جیپوں کی فروخت 53 فیصد کی کمی سے 1,779 یونٹ ہوگئی کپ اپ کی فروخت 48 فیصد کی کمی سے 1,694 یونٹ ہوگئی ، سوں کی فروخت 32 فیصد کی کمی سے 373 یونٹ ہوگئی ، جیپوں کی فروخت 53 فیصد کی کمی سے 1,779 یونٹ ہوگئی کپ اپ کی فروخت 48 فیصد کی کمی سے 1,694 یونٹ ہوگئی ، موٹر سائیک اور تین پہیوں والی سواری کی فروخت 12 فیصد کی کمی سے 1,799,820 یونٹ ہوگئی اورٹر کیٹروں کی فروخت 38 فیصد کی کمی سے 15,219 یونٹ ہوگئی بجٹ 2020-2019 میں مختلف قیکس نافذ کر نے اور شرح سود میں اضاف کی وجہ سے گاڑیوں کی قیمتوں میں اضاف کے باعث گاڑیوں کی فروخت میں تیزی سے کمی واقع ہوئی ہوئی ہوئی ہوئی وجہ سے میں فیسی نی گاڑیوں کی ڈی یوں کی فرک کی ہی کا میں میں اختر سے 10,200 ہوگئی ہوئے ہوگئی جب کی 2009 ہوئی گیلی نافذ کر نے اور شرح سود میں کرنے لگے۔

## پروڈ کشن:

پیداوار کی سرگرمیوں میں موثر طریقے سے منصوبہ بندی کی گئی ۔مقدارا ور معیار دونوں کے لحاظ سے مارکیٹ کی طلب کو دیکھتے ہوئے ان کوایٹر جسٹ کیا گیا۔ آپ کی کمپنی کی مصنوعات کے معیارکومزید تقویت دینے کیلئے پیدا وارے کمل کے ہرمر حلے میں کوالٹی کنٹر ول کے نظام کو نافذ کیا گیا۔

UNCONSOLIDATED FINANCIAL STATEMENTS

### EXIDE PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2019

AS AT DECEMBER 31, 2019	(Unaudited) December 31, 2019 Rupees	(Audited) March 31, 2019 s '000
Property, plant and equipment	1,323,367	1,507,876
Long-term investments	224	224
Long-term loans and advances - unsecured	1,665	585
Long-term deposits	54,611	46,814
Current assets		
Spares	113,362	115,987
Stock-in-trade	2,458,487	2,176,433
Trade debts	2,667,707	3,565,856
Loans and advances	50,590	26,480
Short-term prepayments, deposits and other receivables	42,404	67,872
Taxation recoverable	1,082,488	898,853
Cash and bank balances	52,343	149,083
	6,467,381	7,000,564
Current liabilities		
Trade and other payables	882,211	1,188,297
Mark-up accrued	94,246	81,683
Loan from Director	110,550	305,550
Short-term borrowings	3,330,178	3,199,663
	4,417,185	4,775,193
Net current assets	2,050,196	2,225,371
Deferred taxation	4,105	-
	3,425,958	3,780,870
Financed by:		
Share Capital and Reserves Authorised capital		
18,000,000 ordinary shares of Rs 10 each	180,000	180,000
Issued, subscribed and paid-up capital	77,686	77,686
Capital reserves	259	259
Revenue reserves	3,329,991	3,329,991
Reserves arising on amalgamation - net	25,823	25,823
Unappropriated profit / (loss)	(608,189)	(262,021)
Surplus on revaluation of fixed assets - net of tax	600,388	609,132
	3,425,958	3,780,870
	3,425,958	3,780,870

Altaf Hashwani Chairman

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Arshad Shehzada Chief Executive Officer

S. Haider Mehdi Chief Financial Officer

#### EXIDE PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

	(Unaudited)											
		Batt	eries		Chemicals				Total			
	For the 3rd Quarter ended December 31, 2019	For the nine months ended December 31, 2019	For the 3rd Quarter ended December 31, 2018	For the nine months ended December 31, 2018	For the 3rd Quarter ended December 31, 2019	For the nine months ended December 31, 2019	For the 3rd Quarter ended December 31, 2018	For the nine months ended December 31, 2018	For the 3rd Quarter ended December 31, 2019	For the nine months ended December 31, 2019	For the 3rd Quarter ended December 31, 2018	For the nine months ended December 31, 2018
						(Rup	ees '000)					
Turnover	1,748,485	6,431,578	1,950,508	6,506,499	108,461	316,099	88,789	256,764	1,856,946	6,747,677	2,039,297	6,763,263
Cost of goods sold	1,650,023	5,834,326	1,760,971	5,873,853	89,670	253,386	75,349	217,349	1,739,693	6,087,712	1,836,320	6,091,202
Gross profit	98,462	597,252	189,537	632,646	18,791	62,713	13,440	39,415	117,253	659,965	202,977	672,061
Distribution cost Administrative expenses	176,482 50,444	627,206 108,534	262,007 36,064	673,842 97,921	1,476 2,759	3,727 5,334	991 1,141	3,031 3,422	177,958 53,203	630,933 113,868	262,998 37,205	676,873 101,343
Total Operating expenses	226,926	735,740	298,071	771,763	4,235	9,061	2,132	6,453	231,161	744,801	300,203	778,216
Operating profit / (loss)	(128,464)	(138,488)	(108,534)	(139,117)	14,556	53,652	11,308	32,962	(113,908)	(84,836)	(97,226)	(106,155)
Other operating income									152,445	158,129	1,940	15,658
Financial charges Other operating charges Workers' profit partificipation fur Workers' welfare fund	nd								38,537 107,015 729	73,293 295,067 31,923	(95,286) 68,601 897	(90,497) 165,253 61,323
workers wenare fund								1	107,744	326,990	69,498	226,576
Profit/(Loss) before taxation Provison for taxation									(69,207)	(253,697)	(164,784)	(317,073)
<ul> <li>current - for the period</li> <li>deferred</li> </ul>									24,662	101,215	37,567	84,541
									24,662	101,215	37,567	84,541
Profit/(Loss) after taxation									(93,869)	(354,912)	(202,351)	(401,614)
Earnings per share									(12.08)	<u>(Ru</u> (45.69)	(26.05)	(51.70)

#### Earnings per share

Appropriations have been reflected in the Statement of Changes in Equity.

Altaf Hashwani Chairman

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Arshad Shehzada Chief Executive Officer

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S. Haider Mehdi **Chief Financial Officer** 

#### EXIDE PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

	2019	2018
CASH FLOW FROM OPERATING ACTIVITIES	(Rupee	s 000)
Cash generated from operations Financial charges paid Taxes paid Decrease / (Increase) in long-term loans Decrease / (Increase) in long-term deposits Net cash inflow from operating activities	328,222 (282,504) (284,850) (7,797) 585 (246,344)	(940,009) (139,601) (234,424) 916 (5,330) (1,318,448)
CASH FLOW FROM INVESTING ACTIVITIES		
Payment for capital expenditure Proceeds from sale of fixed assets Net cash outflow on investing activities	(56,439) 5,528 (50,911)	(36,940) 6,600 (30,340)
CASH FLOW FROM FINANCING ACTIVITIES		
Dividends paid Loan from Director	- 70,000 70,000	- -
Net Increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period	(227,255) (3,050,580)	(1,348,788) (1,969,917)
Cash and cash equivalents at end of the period	(3,277,835)	(3,318,705)

Altaf Hashwani Chairman

Alalogh

Arshad Shehzada Chief Executive Officer

S. Haider Mehdi Chief Financial Officer

#### EXIDE PAKISTAN LIMITED UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

FOR THE NINE MONTHS ENDED DECEMBER	31, 2019					Revaluation	
	Issued, subscribed and paid-up capital 	Capital reserves	Revenue reserves	Reserve arising on amalgmation - net (Rupees '00	Unappropriated profit 0)	surplus on property, plant and equipment net of tax	Total
Balance at March 31, 2018	77,686	259	3,329,991	25,823	228,554	624,793	4,287,106
Final dividend for the year ended March 31, 2018	-	-	-	-	-	-	-
Transfer to revenue reserves for the year ended March 31, 2018	-	-	-	-	-	-	-
Profit/(Loss) after taxation for the nine months ended December 31, 2018	-	-	-	-	(401,614)	-	(401,614)
Transferred from surplus on revaluation of property, plant and equipment - net of tax	-	-	-	-	12,384	-	12,384
Balance at December 31, 2018	77,686	259	3,329,991	25,823	(160,676)	624,793	3,897,876
Balance at March 31, 2019	77,686	259	3,329,991	25,823	(262,021)	609,132	3,780,870
Final dividend for the year ended March 31, 2019	-	-	-	-	-	-	-
Transfer to revenue reserves for the year ended March 31, 2019	-	-		-	-	-	-
Profit/(Loss) after taxation for the nine months ended December 31, 2019	-	-	-	-	(354,912)		(354,912)
Transferred from surplus on revaluation of property, plant and equipment - net of tax	-	-	-		8,744	(8,744)	-
Balance at December 31, 2019	77,686	259	3,329,991	25,823	(608,189)	600,388	3,425,958

Altaf Hashwani Chairman

Alalogla

Arshad Shehzada Chief Executive Officer

s

S. Haider Mehdi Chief Financial Officer

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

- 1. These unconsolidated financial statements are unaudited and are being submitted to shareholders in accordance with the requirements of section 237 of the Companies Act, 2017
- 2. These unconsolidated financial statements have been prepared in accordance with the requirements of International Accounting Standard -34 (IAS-34) "Interim Financial Reporting".
- 3. The accounting policies adopted in preparation of these unconsolidated financial statements are the same as those applied in the preparation of the preceding annual published financial statements of the Company.

#### 4. **PROPERTY, PLANT AND EQUIPMENT**

Following is the cost of operating property, plant and equipment that have been added / disposed off during the nine months ended December 31, 2019

	Cost of additio	ns/(deletions)
	December	December
	2019	2018
	(Rupee	es '000)
Land	-	-
Building	437	16,872
Plant and machinery	43,293	57,401
Furniture and fixture	1,015	1,368
Office equipment	1,829	1,674
Vehicles	4,216	12,603
	(131,771)	(11,182)
	(80,981)	78,736

#### 4.1 CAPITAL WORK-IN-PROGRESS

	December	March
	31, 2019	31, 2019
	(Rupe	es '000)
Plant and machinery	6,364	716
	6,364	716

#### 5. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise of local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel, which are under the terms of their employment, are as follows:

	December 2019	December 2018
	(Rupe	es '000)
Expenses charged to associated undertakings	6	3
Expenses charged in respect of staff retirement benefits	6,978	6,449
Payment made to the employee defined benefit plan	2,349	2,250

Key management personnel received an amount of Rs. 13,880 thousands (2018 : Rs.15,968 thousands) out of which Rs.376 thousands (2018: Rs. 376 thousands) relates to post employment benefits.

#### 6. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The carrying value of all financial assets and liabilities reflected in the unconsolidated financial statements approximate their fair values.

### 7. ESTIMATES

Judgments and estimates made by the management in the preparation of these interim financial statements were the same as those that were applied to the financial statements for the year ended March 31, 2019.

#### 8. GENERAL

Amounts have been rounded off to the nearest thousands of Rupees unless otherwise stated.

#### 9. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorised for issue on January 30, 2020 by the Board of Directors of the Company.

Altaf Hashwani Chairman

Halogle

Arshad Shehzada Chief Executive Officer

**S. Haider Mehdi** Chief Financial Officer

CONSOLIDATED FINANCIAL STATEMENTS

#### EXIDE PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2019

AS AT DECEMBER 31, 2019	(Unaudited) December 31, 2019 Rupee	(Audited) March 31, 2019 s '000
Property, plant and equipment	1,323,367	1,507,876
Long-term loans and advances - unsecured	1,665	585
Long-term deposits	54,611	46,814
Current assets	,	,
Spares	113,362	115,987
Stock-in-trade	2,458,487	2,176,433
Trade debts	2,667,707	3,565,856
Loans and advances	50,590	26,480
Short-term prepayments, deposits and other receivables	42,409	67,872
Taxation recoverable	1,082,488	898,853
Cash and bank balances	52,345	149,086
	6,467,388	7,000,567
Current liabilities		
Trade and other payables	882,325	1,188,368
Mark-up accrued	94,246	81,683
Loan from Director	111,275	306,275
Short-term borrowings	3,330,178	3,199,663
Net current assets	4,418,024 2,049,364	4,775,989 2,224,578
	2,047,504	2,224,578
Deferred taxation	4,105	-
	3,424,902	3,779,853
Financed by: Share Capital and Reserves Authorised capital 18,000,000 ordinary shares of Rs 10 each	180,000	180,000
Issued, subscribed and paid-up capital	77,686	77,686
Capital reserves	259	259
Revenue reserves	3,329,991	3,329,991
Reserves arising on amalgamation - net	25,823	25,823
Unappropriated profit / (loss)	(609,245)	(263,038)
Surplus on revaluation of fixed assets - net of tax	600,388	609,132
	3,424,902	3,779,853
	3,424,902	3,779,853

Altaf Hashwani Chairman

Alaliogh

Arshad Shehzada Chief Executive Officer

S. Haider Mehdi Chief Financial Officer

#### EXIDE PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

						(Un:	audited)					
		Batte	eries		Chemicals					To	tal	
	For the 3rd Quarter ended December 31, 2019	For the nine months ended December 31, 2019	For the 3rd Quarter ended December 31, 2018	For the nine months ended December 31, 2018	For the 3rd Quarter ended December 31, 2019	For the nine months ended December 31, 2019	For the 3rd Quarter ended December 31, 2018		For the 3rd Quarter ended December 31, 2019	For the nine months ended December 31, 2019	For the 3rd Quarter ended December 31, 2018	For the nine months ended December 31, 2018
						(Rup	ees '000)					
Turnover	1,748,485	6,431,578	1,950,508	6,506,499	108,461	316,099	88,789	256,764	1,856,946	6,747,677	2,039,297	6,763,263
Cost of goods sold	1,650,023	5,834,326	1,760,971	5,873,853	89,670	253,386	75,349	217,349	1,739,693	6,087,712	1,836,320	6,091,202
Gross profit	98,462	597,252	189,537	632,646	18,791	62,713	13,440	39,415	117,253	659,965	202,977	672,061
Distribution cost	176,482	627,206	262,007	673,842	1,476	3,727	991	3,031	177,958	630,933	262,998	676,873
Administrative expenses	50,444	108,534	36,064	97,921	2,759	5,334	1,141	3,422	53,203	113,868	37,205	101,343
Total Operating expenses	226,926	735,740	298,071	771,763	4,235	9,061	2,132	6,453	231,161	744,801	300,203	778,216
Operating profit / (loss)	(128,464)	(138,488)	(108,534)	(139,117)	14,556	53,652	11,308	32,962	(113,908)	(84,836)	(97,226)	(106,155)
Other operating income									152,445	158,129	1,940	15,658
									38,537	73,293	(95,286)	(90,497)
Financial charges									107,015	295,067	68,601	165,253
Other operating charges									740	31,962	908	61,358
Workers' profit partificipation fu	ınd								-	-	-	-
Workers' welfare fund									-	-	-	-
									107,755	327,029	69,509	226,611
Profit/(Loss) before taxation Provison for taxation									(69,218)	(253,736)	(164,795)	(317,108)
- current - for the period									24,662	101,215	37,567	84,541
- deferred									-	-	-	-
									24,662	101,215	37,567	84,541
Profit/(Loss) after taxation									(93,880)	(354,951)	(202,362)	(401,649)
										<u>(Ru</u>		
Earnings per share									(12.08)	(45.69)	(26.05)	(51.70)

Appropriations have been reflected in the Statement of Changes in Equity.

Altaf Hashwani Chairman

Alalogh

Arshad Shehzada Chief Executive Officer

S. Haider Mehdi Chief Financial Officer

#### EXIDE PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

	2019	2018 s '000)
CASH FLOW FROM OPERATING ACTIVITIES	(Kupee	5 000)
Cash generated from operations Financial charges paid Taxes paid Decrease / (Increase) in long-term loans Decrease / (Increase) in long-term deposits Net cash inflow from operating activities	328,222 (282,504) (284,850) (7,797) 585 (246,344)	(940,009) (139,601) (234,424) 916 (5,330) (1,318,448)
CASH FLOW FROM INVESTING ACTIVITIES		
Payment for capital expenditure Proceeds from sale of fixed assets Net cash outflow on investing activities	(56,439) 5,528 (50,911)	(36,940) 6,600 (30,340)
CASH FLOW FROM FINANCING ACTIVITIES		
Dividends paid Loan from Director	- 70,000 70,000	 
Net Increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period	(227,255) (3,050,578)	(1,348,788) (1,969,912)
Cash and cash equivalents at end of the period	(3,277,833)	(3,318,700)

Altaf Hashwani Chairman

Alalogh

Arshad Shehzada Chief Executive Officer

S. Haider Mehdi Chief Financial Officer

#### EXIDE PAKISTAN LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

	Issued, subscribed and paid-up capital	Capital reserves	Revenue reserves	Reserve arising on amalgmation - net (Rupees '00	Unappropriated profit 0)	Revaluation surplus on property, plant and equipment net of tax	Total
Balance at March 31, 2018	77,686	259	3,329,991	25,823	227,594	624,793	4,286,146
Final dividend for the year ended March 31, 2018	-	-	-	-	-	-	-
Transfer to revenue reserves for the year ended March 31, 2018	-	-	-	-	-	-	-
Profit/(Loss) after taxation for the nine months ended December 31, 2018	-	-	-	-	(401,649)	-	(401,649)
Transferred from surplus on revaluation of property, plant and equipment - net of tax	-				12,384	-	12,384
Balance at December 31, 2018	77,686	259	3,329,991	25,823	(161,671)	624,793	3,896,881
Balance at March 31, 2019	77,686	259	3,329,991	25,823	(263,038)	609,132	3,779,853
Final dividend for the year ended March 31, 2019	-	-	-	-	-		-
Transfer to revenue reserves for the year ended March 31, 2019	-			-	-	-	-
Profit/(Loss) after taxation for the nine months ended December 31, 2019	-	-	-	-	(354,951)	-	(354,951)
Transferred from surplus on revaluation of property, plant and equipment - net of tax	-		-	-	8,744	(8,744)	-
Balance at December 31, 2019	77,686	259	3,329,991	25,823	(609,245)	600,388	3,424,902

Altaf Hashwani Chairman

Alalogle

Arshad Shehzada Chief Executive Officer

S. Haider Mehdi Chief Financial Officer

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED DECEMBER 31, 2019

- 1. These consolidated financial statements are unaudited and are being submitted to shareholders in accordance with the requirements of section 237 of the Companies Act, 2017
- 2. 'These consolidated financial statements have been prepared in accordance with the requirements of International Accounting Standard -34 (IAS-34) "Interim Financial Reporting".
- 3. The accounting policies adopted in preparation of these consolidated financial statements are the same as those applied in the preparation of the preceding annual published financial statements of the Company.

#### 4. **PROPERTY, PLANT AND EQUIPMENT**

Following is the cost of operating property, plant and equipment that have been added / disposed off during the nine months ended December 31, 2019

 Land	December 2019 (Rupee	December 2018 s '000)
	(Rupee	s '000)
Land		
	-	-
Building	437	16,872
Plant and machinery	43,293	57,401
Furniture and fixture	1,015	1,368
Office equipment	1,829	1,674
Vehicles	4,216	12,603
	(131,771)	(11,182)
	(80,981)	78,736

	December	March	
	31, 2019	31, 2019	
	(Rupee	(Rupees '000)	
Plant and machinery	6,364	716	
	6,364	716	

#### 5. TRANSACTIONS WITH RELATED PARTIES

4.1

The related parties and associated undertakings comprise of local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel, which are under the terms of their employment, are as follows:

	December 2019	December 2018
	(Rupees '000)	
Expenses charged in respect of staff retirement benefits	6,978	6,449
Payment made to the employee defined benefit plan	2,349	2,250

Key management personnel received an amount of Rs. 13,880 thousands (2018 : Rs.15,968 thousands) out of which Rs.376 thousands (2018: Rs. 376 thousands) relates to post employment benefits.

#### 6. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The carrying value of all financial assets and liabilities reflected in the consolidated financial statements approximate their fair values.

#### 7. ESTIMATES

Judgments and estimates made by the management in the preparation of these interim financial statements were the same as those that were applied to the financial statements for the year ended March 31, 2019.

#### 8. GENERAL

Amounts have been rounded off to the nearest thousands of Rupees unless otherwise stated.

#### 9. DATE OF AUTHORISATION FOR ISSUE

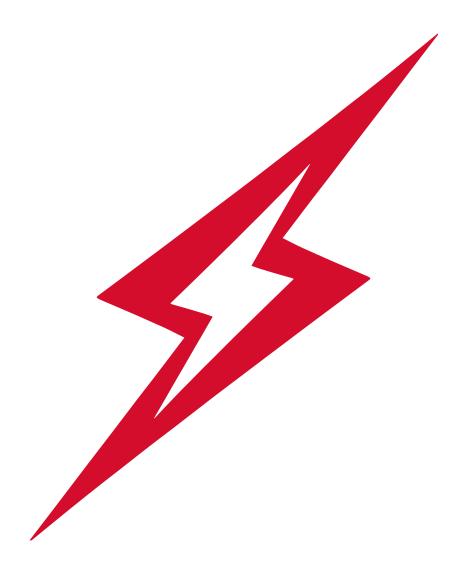
These consolidated financial statements were authorised for issue on January 30, 2020 by the Board of Directors of the Company.

Altaf Hashwani Chairman

Halogle

Arshad Shehzada Chief Executive Officer

S. Haider Mehdi Chief Financial Officer





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